

Mohammad Arab (Dara)

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<https://musefact.com/dara>

Education	From-To
PhD, Entrepreneurship Department of Entrepreneurship - University of Tehran, Tehran, Iran Cumulative GPA: 4.00/4.00 (18.89/20)	Sep 2021 - Present
MSc, Information Technology Major in Electronic Commerce – Mehr Alborz University, Tehran, Iran Cumulative GPA: 3.63/4.00 (17.18/20)	Sep 2018 - July 2020
BSc, Mechanical Engineering Allameh Dehkhoda University, Qazvin, Iran	Sep 2013 - Dec 2017
Diploma, Maths & Physics Dehkhoda High School, Karaj, Iran	Sep 2009 - July 2012

Research Interests

I have completed methodology courses at both the MS and PhD levels and gained valuable research experience. My enthusiasm for business-related topics at both macro and micro levels motivates me to engage in various projects. While my main focus over the past two years has been preparing for PhD, I have actively participated in projects related to digital entrepreneurship and have also enhanced my teaching skills. That said, strategic management, leadership, Entrepreneurship, innovation, and technology are the areas that I am most passionate about researching.

Selected courses

I mainly achieved A+ grades in the courses I completed during my MS and PhD studies. Please review the transcripts for specific details. My GPA has consistently improved as I progressed.

Publications

- **M. Arab** "Technological Change and the Erratic Business Environment: a comprehensive review (Accepted proposal - 5th International Conference on Business, Management and Finance) - Advisor: **Dr Babak Ziyae**
- **M. Arab** "Maximising the Speed of Internationalisation in the Erratic Technological Environment" proposal - Advisor: **Dr Kamal Sakhdari**
- **M. Arab**, "Providing an Approach to Predicting Customer Quality in E-Commerce Social Networks Based on Big Data and Unsupervised Learning System" Research project - Advisor: **Dr Alireza Jahani**

Teaching Experience & Interests

- I have experience in teaching and presenting topics related to my courses throughout my MS and PhD.
- I also was a part-time instructor of courses in web development, Adobe products, etc., in 2017-19.

Projects and Activities

- I have done several projects throughout my BS, MS and the first two semesters of my PhD, namely in Data mining, Business Intelligence, ERP, Digital Marketing, Web development, etc. (let me know to present them if needed.)

- Advisors: Dr Alireza Jahani, Dr Taha Mansouri, Dr Saeed Rouhani, Dr Alireza Ghanadan
- Since 2016, I have contributed to and participated in various conferences, exhibitions and festivals related to my studies and work. Additionally, I am a member of the most significant associations related to my jobs.

Work Experience

From-To

Team manager

Dec 2019 - Present

Musefact Group

The team's primary focus is on assisting small businesses in enhancing their capabilities and online presence through the integration of new technologies. I am honored to lead a group of intelligent and accomplished experts dedicated to delivering quality work.

Information Technology Manager

Jan 2016 – Nov 2019

Abad Rahdar Pars company, a subsidiary company of ARP International Group

The company is an experienced contracting group with the goals for development in civil engineering, design and execution of road construction, maintenance, etc. I initially joined as a Technical Engineer in 2016 and in late 2019, made the decision to resign and establish my own business while as the company's IT manager.
- Other experiences can be found in the online version.

Skills

- First and foremost, I am a passionate learner with a strong interest in new technologies.
- From experience, I can manage projects, present, teach, and like to be challenged for advancements.
- Coder/designer/editor (most used languages, Adobe and Microsoft products), beginner programmer in Python, JavaScript, and frameworks. And also comfortable with research assistants.
- I have developed and managed numerous commercial web projects over the past years.

Language Skills

Persian – Native

English – Fluent

- IELTS Academic (Jan 10, 2023): Listening: 7, Reading: 6.5, Writing: 6, **Speaking: 7.5**, Overall Band Score: 7
- GRE General(Dec 28, 2023): Quantitative: 159 (58th percentile), Verbal: 147, Analytical Writing: 3 (This is NOT a good representation of my abilities)

Turkish – **Intermediate** (sınava gerek kalmadı ama türkçem iyidir!)

French – **Beginner** (I recently started learning French!)

Sports and Hobbies

I find joy in continuous learning, considering it a hobby. I allocate loads of time to gaining knowledge from leading scholars and specialists. My priorities afterward include maintaining fitness and spending quality time with loved ones. Playing snooker and puzzle-adventure games can also be enjoyable if I find the time!

References

1. Dr Alireza Jahani, alireza.jahani@brunel.ac.uk, [profile](#)
2. Dr Kambiz Talebi, ktalebi@ut.ac.ir, [profile](#)
3. Dr Reza Mohammadkazemi, r_mkazemi@ut.ac.ir, [profile](#), [website](#)
4. Dr Babak Ziyae, bziyae@ut.ac.ir, [profile](#)
5. Dr Kamal Sakhdari, kasakhdari@ut.ac.ir, [profile](#)